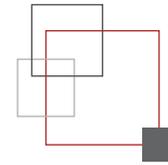
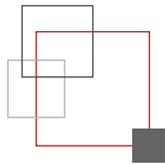


WE DON'T ONLY OFFER ADVICE
WE OFFER PEACE OF MIND



- Visa & Immigration Support
- Relocation & Orientation
- Intercultural Training & Expatriate Coaching
- Business Opportunities & Company Set up
- Legal Advice & Property Transfer
- Financial Planning & Investments
- Insurance
- Recruitment

IBN | BUSINESS &
IMMIGRATION
SOLUTIONS



WHO WE ARE

IBN Consulting & Immigration is a leading consultancy agency concerning corporate and private investments in South Africa. A team of legal advisors, business economists and business bankers serve international companies as well as private individuals.

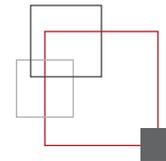
Our team offers comprehensive, transparent and efficient expert advice in:

- Immigration & Relocation
- Business Opportunities
- Legal Advice
- Personnel Recruitment

Our consulting approach is to assign one contact person from our team of experts to potential clients, who will assist in matters relating to company set up, tax registrations, immigration, BBBEE, government grants, licenses as well as the recruitment of qualified local staff and therefore saves the Investor valuable time and effort compared to communicating to various parties.

For comprehensive projects we rely on expertise of our valued national and international network partners. Our clients directly benefit from the excellence of our available partners and still have only one central communication point via our employees.

We have been in business for over 15 years in South Africa and we have offices in Cape Town, Johannesburg and Stellenbosch.



WHO WE ARE



ANDREAS KRENSEL - Partner, *assessor iuris*, LL.M (UCT)

Andreas Krensel joined IBN Consulting in July 2002. His career began with an apprenticeship at Deutsche Bank, where he mainly focused on asset and portfolio management. This was followed by his law studies in Trier (Germany) as well as in Antwerp (Belgium). In April 2002 he qualified as an attorney in Dortmund (Germany). During his career he worked for KPMG Consulting AG, KPMG Deutsche Treuhand AG and Deneys Reitz Attorneys in Cape Town. He obtained his Master of Laws degree at the University of Cape Town (UCT) in 2004, specializing in Electronic as well as International Trade Law.

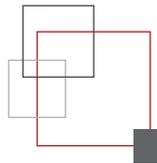
In January 2005, Andreas Krensel joined the Board of Directors at IBN Consulting. Since 2011 he is the sole owner of IBN Cape Town. Andreas Krensel is co-author of the publication "Investing in South Africa – Opportunities and Risks in the 21st Century". Likewise, he is a regular contributor to the "the Expatriate" Magazine. In addition, Andreas has published several articles with legal and commercial focus in local newspapers and international magazines and runs quite an active blog about South Africa. He is a Rotarian and is currently the head of the portfolio committee for economic development of the Cape Chamber.



KIM KNIGHT - Relocation Support Specialist

Kim's career began as an educator and trainer working mainly in expatriate countries. Kim graduated with a BA and a Higher Diploma in Education from UCT, Cape Town, South Africa and went on to receive her Masters in Education from the University of Newport, California. In 1995 Kim qualified as a Certified Professional Coach from ICA (International Coach Academy, USA / Australia) specializing in expatriation.

Kim has 20 years experience as an expatriate, living and working in the UK, Asia, USA and the Middle East and on her home continent, Africa. Kim draws on her extensive experience to deliver professional support to expatriates during a time of transition and transformation. She is an international relocations specialist, intercultural trainer and expatriate coach who assists executives and professionals who relocate with support programs that prepare the whole family for successful relocation. Kim delivers cross-cultural programs across the globe and specifically in South Africa and other countries in Africa. As a skilled and trained educator, with many years of experience in the schools, universities and corporate sectors, Kim also champions specific educational needs and language training for expatriates. Kim's interest lies in giving special attention to expatriate executives, employees and individuals to guarantee successful relocation for the client company and the expatriate and their family and ensure the 'happiness factor' of the expat.



OUR SERVICES

VISA AND IMMIGRATION



During the past 13 years, IBN Consulting has become one of the leading immigration providers in South Africa. Our services range from consulting and identifying the most effective and practical immigration solution for the corporation and its assignees, collection of required documents from assignee and employer, preparing the applications, submissions, as well as follow ups with the appropriate authorities until the permits are issued. We pro-actively manage a possible extension or departure process. We ensure that the assignee and family are compliant with local immigration requirements at all times.

Because every Corporate Client has different internal processes, we usually dedicate one staff member as key account manager to a specific client. We have long-term consulting relationships with completely satisfied multi-national corporations, attesting our high quality personal service. These corporations include well known companies within the motor, mining, and financial sectors.

IBN Consulting is always ready to provide assistance, and we thrive to build a personal connection with our clients. We always ensure that the foreign national has minimum work from his / her side with regard to the permit process. In order to save the valuable time of the employers, our company also ensures that all letters are drawn up on behalf of the employer. This will enable a minimum workload for the latter.

Due to our considerable experience as well as the positive feedback from our clients, we are sure that we will offer and render a personal, professional, and efficient service to you.



EXPATRIATE RELOCATION AND INTERCULTURAL AWARENESS TRAINING



Our one or two day Expat Relocation Intercultural Training programs are geared for professionals and their families relocating abroad. Research has indicated that the difficulty or inability to adapt to the host culture is one of the most common reasons for unsuccessful relocation.

Our intercultural training courses are designed to increase the success rate of expatriate and ensure the 'happiness factor' of the expat by making the necessary information and intercultural tools available to the expat that will help them settle into their new lives abroad more quickly and function more effectively and efficiently in the workplace.

To help minimise or even bypass Culture Shock for international assignees, our training provides:

- An understanding of the host culture's values, customs and etiquette in the community and in business.
- A presentation on the host and its history, politics and culture.
- An introduction into local expertise of daily life in the new host city.
- Tips on working with colleagues of different nationalities and cultures.
- Guidelines, insight, tools and strategies on how to manage cultural differences.

Our intercultural relocation training programs are customised to the needs and interests of each particular client and all programs are available pre-departure from the home country and / or post arrival in the host country.

Intercultural Training Sessions are delivered by intercultural trainers with knowledge of living and working in the target country as well as the experience of relocation and having lived and worked as an expatriate in one or more countries for an extensive period of time.

EXCLUSIVE EXPAT COACHING



Our expat coaching programs are available pre-departure and post-arrival and serves as the very important "soft" support the expat employee and spouse needs to benefit the family and the organisation during relocation. Individuals who receive coaching feel invested in and are able to settle in and adjust more easily. They become productive more quickly leading to greater success for all parties involved to ensure return to the business of an invested, valued, knowledgeable and engaged employee.

Our experienced coaches have also been expatriates in one, two or more countries for generous periods of time. We understand the process as expat coaches and as expats! We are able to help and support clients to develop the full range of abilities that success during transition and expatriation requires.

RELOCATION SUPPORT



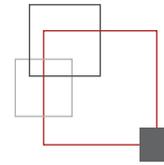
As one of the first steps of success for an international relocation we provide relocation support services to minimize any expected business interruption for the company and for the expatriate employee during relocation. Because we know that each relocation assignment is unique, our packages and services are based on an assessment of needs for each expatriate assignment. A friendly, personalized and supportive relocation experience helps the expatriate assignee and family to settle in, to integrate and to feel truly at home in their new city as soon as possible saving the company and the employee and their family much time, money and effort and a lot of undue stress and anxiety associated with relocation.

By providing both 'Settling In' and 'Settling Down' relocation support services we aim to become "The Guardian in Africa" for you.

SERVICES CAN INCLUDE



- Home Finding Assistance
- Temporary Accommodation
- School Search
- Post-Arrival Orientations
- Transfer of Drivers License
- Furniture Rental
- Importing Pets
- Opening Bank Account
- Assistance in Applying for Insurances (residential, car, etc.)
- Registration at Your Consulate
- Language Training
- Au Pairs & Tutors
- Partner Career Support: Global Career
- Handyman and Domestic Help Services
- Applying for Electricity, Water, Gas, Telephone, Mobile Phone, Internet, TV, Satellite Dish



WHERE TO FIND US

ANDREAS KRENSEL

Telephone: +27 (21) 422 2620

Email: krensel@ibn.co.za

KIM KNIGHT

Telephone: +27 (21) 422 2620

Email: relocation@ibn.co.za

ADDRESS

100 New Church Street

Tamboerskloof

Cape Town

8001

South Africa

www.ibn.co.za